



**JOHNNY D TEES**  
**SCREEN PRINTING & EMBROIDERY**  
 JohnnyDTees.com

**CUSTOM APPAREL IS OUR SPECIALTY!**

Perfect for:

- Non-profit organizations
- Sports Teams & Special Events
- School & Company Uniforms
- Spiritwear & Fundraisers

VETERAN OWNED  
VETERAN OPERATED

**CONTACT US TODAY FOR A FREE QUOTE!**  
 john@johnnydtees.com • 847.265.7550

**Elite Sports Cards**

- ◆ Sportscards
- ◆ Memorabilia
- ◆ Custom Framing
- ◆ Gaming Cards

**Buy ◆ Sell ◆ Trade**

2028 W Montrose Ave ◆ 3406A N Harlem Ave  
 773-784-1396 ◆ elitesports92974@gmail  
 Instagram @ elitesportscards\_chicago

**RAYCO**  
 Printing Services

*"Your Neighborhood Printing Specialist"*

Graphic Design | FULL COLOR PRINTING | WOW SUMMER SPECIAL | **10% OFF YOUR FIRST ORDER** (Must mention Ad)

- Business Cards
- Letterhead
- Envelopes
- NCR Forms
- Flyers
- Brochures
- Postcards
- Labels
- Banners
- Car Magnets
- Signs
- Stamps

**6025 N. CICERO AVE, CHICAGO**  
**773-777-6600**  
 www.raycoprinting.net

## FROM THE PUBLISHERS DESK...

Welcome to the 16th Anniversary issue of Chicago Sports Journal. In this issue, interview with Logan Potosky with Lake County Captains Baseball Club of Midwest Baseball League who is Media Assistant and play-by-play announcer. Also, with Bill Guertin, public speaker and author at 800-pound Gorilla. Special thanks to Great Lakes Loons Baseball Club of the Midwest Baseball League and the marketing department Elizabeth Martin for providing us with picture of the Dow Diamond Ball Park and I appreciate it very much.

**Glad Cleaners**

**6412 N. Central Ave, Chicago**  
**773-631-1800**  
 www.gladcleaners.com



# BASEBALL PARK JOURNAL: DOW DIAMOND

## Great Lakes Loons

Dow Diamond is the state-of-the-art facility for the Great Lakes Loons. Centrally located in downtown Midland, Michigan, the stadium is easily accessible from Bay City, Saginaw, and the rest of the Great Lakes Bay Region. While your first visit to Dow Diamond may be for the excellent baseball games, you'll want to come back for the experience. Dow Diamond events, food, and the community of fans make the stadium a winning destination for your family, group, corporate event, date night, or special occasion.

The state-of-the-art facility is home to the Great Lakes Loons, Class A affiliate of the Los Angeles Dodgers.

The Loons played their inaugural game at Dow Diamond on April 13, 2007. Over 324,000 fans flocked to Dow Diamond that first season, and over 2 million total since.

Dow Diamond has established itself as one of the premier minor league stadiums in the country, earning several awards in the process.

## **Dow Diamond Amenities**

- 12 Suites
- 2 Fireplaces
- 2 Outfield Firepits
- 20,000 Square Feet of Enclosable Event Space
- 31' x 80' LED Video Board

- 168 Solar Panels
- Lou E's Lookout Kids Play Area
- Wi-Fi Internet Access Throughout Stadium

## **Facility Rentals**

More than a mere stadium open during baseball season, Dow Diamond has facility rentals built to handle numerous events and gatherings held year-round. You may be surprised to learn of our elegant rooms, designed to host and impress a range of guests, from an intimate gathering to a reception for 1,000 people.

Additionally, our catering company will gladly furnish extensive menus and drink options to meet the needs of every guest. From the experienced management team to the spectacular views, your guests or clients will be impressed with the outcome.

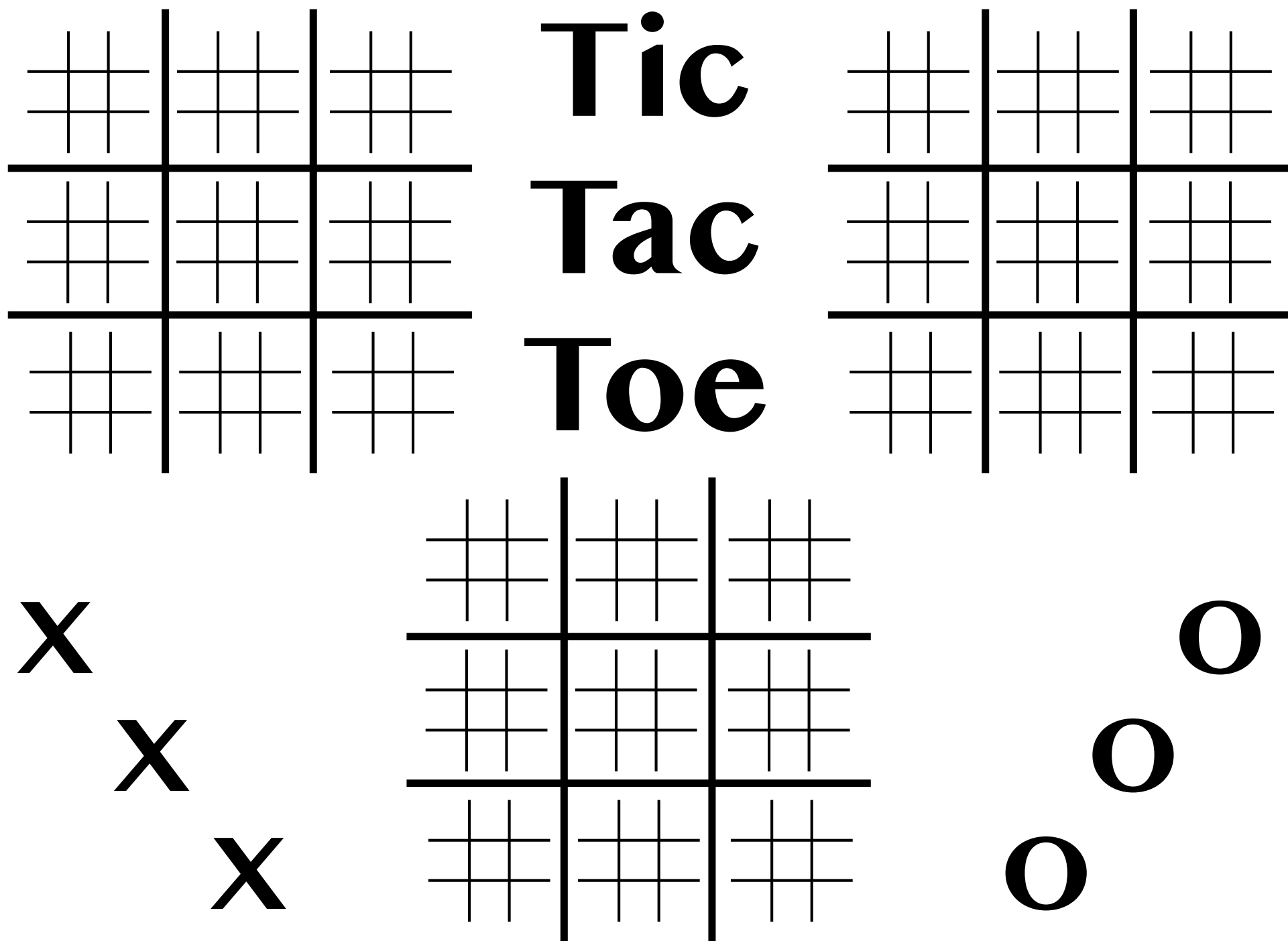
Besides using our facility rentals, people also can make reservations at the Tri-Star Club for a premier experience. This club comprises the entire suite level and includes the following:

- A full-service bar for games and other occasions
- Single-game table reservations for four people (\$80 per table)
- 28 full-season tickets on a private balcony
- Retractable glass doors for an open-air experience at games

## **Package Holder Benefits**

Experience the ultimate baseball season fun with Loons Ticket Packages! Enjoy the comfort of the same great seats all season long, with the help of your own personal ticket rep to make planning a breeze. Take advantage of our Never-a-Wasted-Ticket Program, unlimited exchanges, exclusive package holder events, and guaranteed promotional items at attended games. Flexible payment options make it even easier to enjoy the season, all for as low as \$10 per game.

To purchase tickets go to <https://www.milb.com/great-lakes/tickets>.



## TRAFFIC SAFETY MESSAGE

If you are headed to downtown Chicago anytime during the week, please take public transportation. There is a lot of road construction going on.

If you do drive, please leave early to get to you desination on time.

When driving, always drive with care – the life you save might be your own.

Stay off your cell phone.

Think one step ahead and stay one step ahead.

For more information on news, sports, weather and traffic...  
listen to newsradio 780 and 105.9 fm dial.

This message brought to you by the following advertisers:

**Rayco Printing Services**  
6025 N. Cicero Ave  
Chicago, Il 60646  
773.777.6600

**Lincolnwood Animal Hospital**  
6431 N. Cicero Avenue  
Lincolnwood, Illinois 60712  
773.478.7070 \* 847.677.7070

**The Chocolate Shoppe  
Ice Cream Shope**  
5337 W. Devon Avenue  
Chicago, Illinois 60646  
773.763.9778

**Glad Cleaners, Inc**  
6412 N. Central Ave  
Chicago, Illinois 60646  
773.631.1800  
www.gladcleaners.com

**Elite Sports Cards**  
2028 W. Montrose Ave  
Chicago, Ill 60618  
773.784.1396  
www.elitesportscards.net

# COLLINS TO JOYCE

## THE INTERVIEW: FRED COLANTONIO TALKS ONE-ON-ONE WITH BILL GUERTIN, THE 800-POUND GORILLA OF SPORTS SALES

**Fred:** *It's a real treat to introduce one of the impact players in sports that you've probably never heard of. Ticket sales are critical to every team's success, and you may wonder how all those tickets get sold. There's a proactive sales staff at every team whose job it is to reach out to potential ticket buyers to sell their available tickets, either by phone, by email, text, or other means. The guy that TRAINS all those people to do their jobs is our special guest today. Bill Guertin – it's pronounced like "thirteen", right, Bill?*

**Bill (smiling):** That's right, Fred. GUR-teen. I appreciate you having me here.

**Fred:** *Bill is known in the sports industry as "The 800-Pound Gorilla of Sales Performance". He was born and raised in Kankakee, IL, "corn and beans country" about 60 miles south of the city. He went to school hot far away, at Saint Joseph's College in Rensselaer, Indiana. Didn't that place close a few years ago?*

**Bill:** Sadly, yes it did. They tell me my degree is still valid, so that's a good thing.

**Fred (laughing):** *That's good! So you graduated with a communications degree; what was your first job after college?*

**Bill:** Well, Fred, I had worked in radio since I was 16, first as an on-air guy during high school and college, and it seemed logical to me to go back to the place that knew me for a full-time gig after I graduated. When I interviewed, the General Manager said, "Well, Bill, we don't have any on-air positions available right now, but we'd like to hire you in our sales department selling our commercials." That was a big surprise, but I needed a job, and so I said yes. I had a T-shirt business all throughout college in my dorm room, so I wasn't a total stranger to sales, so I took it on, and found out I was pretty good at it. That's when I learned one of the secrets of selling, and that's to LOVE the product or service you represent. I LOVED my radio station, and so I found it easy to talk it up to businesses.

**Fred:** *I didn't know you had been in radio before! You have the voice for it, for sure.*

**Bill:** I loved being on the air, but I figured out where the money was right away, and it was in the sales department.

**Fred:** *What management positions have you had, and how different was it from being a sales guy?*

**Bill:** It's completely different, Fred; they're different skill sets. Most people think it's easy to be the boss, and those people are usually those who have never BEEN the boss before. They have no idea how challenging it can be to juggle a staff, to motivate them and keep them on track to succeed. I've been a sales manager for three different radio stations, and learned so much about people and what motivates individuals to do their best. Leadership is one of the things I train today, mostly to those leaders within sports teams but to other industries too.

**Fred:** *So how did you get involved in the sales training side? What did that path look like?*

**Bill:** Well, I was training all my salespeople in radio, and it was a part of the job I really enjoyed. In 2001, I saw the iPod for the first time, and I said to myself, "If anyone can put 1,000 songs in their pocket, why would they need local radio anymore?" Now, let's be clear; I was WRONG, but it caused me to look beyond radio to see what it is that I wanted to do, and becoming an entrepreneur speaker and trainer seemed like a good path to take. It's been almost 25 years now, and despite some health issues this past year, I'm still making things happen.

**Fred:** *That's a big leap to start your own company like that! What the toughest decision you had to make in sales training?*



**Bill:** I'd have to say it was making the decision to TAKE that leap. I was nervous, but once things started to take off, I've never looked back. I've now been in the front offices of over 100 different teams in nearly every pro league, in the US, Canada and Mexico.

**Fred:** *Wow, that's impressive. So when you're doing your training thing, what's the #1 lesson you want your group to hear and truly understand about sales?*

**Bill:** You'd be surprised, Fred, but it's less about sales and more about PEOPLE. It's as simple as caring enough to listen carefully to what a client has to say, take great notes, and only begging to sell when you know you've arrived at a package or a program that fits their needs and that they're going to LOVE. Go and do that as many times as you can each day, and you'll be successful.

**Fred:** *Good advice, Gorilla (smiling). Where else can people find more advice like that? Have you published any books?*

**Bill:** Yes, I have two books... my first was with a co-author, Andy Corbus, and it's called "Reality Sells". It's a business book about the four pillars of Authenticity, and how any business owner can come across as more genuine to your customers. My other is called "The 800-Pound Gorilla of Sales: How to Dominate Your Market", and it's a primer on how to become the #1 provider OR salesperson in the market you serve.

**Fred:** *What is this "800-Pound Gorilla" thing? Is that a phrase?*

**Bill:** Well, yes, it is. An 800-Pound Gorilla was a term that was used in the media in the '40's and '50's in describing companies that were so big and dominant, they were impossible to compete with. At that time it would have been Ma Bell, General Motors, and others; today it would be Microsoft, Google, Apple, and the like. I wanted to help others to become the dominant player in whatever market they serve.

**Fred:** *OK, Bill, this has been fun, but I want to wrap up with several rapid-fire questions for you. Are you ready?*

**Bill:** Fire away!

**Fred:** *Favorite food?*

**Bill:** Mmm - Bar-B-Q, either pork, brisket or ribs.

**Fred:** *Mmm, yeah. Favorite movies?*

**Bill:** I'm a sucker for *It's a Wonderful Life* every year. On the other side of the coin, *Glengarry Glen Ross* has always been a favorite of mine.

**Fred:** *Oh yeah, that was great. "Second prize is a set of steak knives!" (laughing). Next, your favorite actors or actresses?*

**Bill:** Denzel is amazing; I'm in awe of what Tom Hanks and Leo DiCaprio can do. Those would be my three.

**Fred:** *The people who have taught you the most?*

**Bill:** Outside of my amazing wife, Sherri, my dad was my first best friend and taught me that risk taking in business was OK. The General Manager from my last stint in Radio, Gary Wright, was an amazing mentor as well; and Dave Gifford, a sales trainer from the Radio business, also taught me quite a bit.

**Fred:** *One thing you can't stand?*

**Bill:** Wasted resources. Time, energy, physical goods, anything that doesn't become useful becomes a burden. Get off your rear end and get it done!

**Fred:** *One thing you're afraid of?*

**Bill:** Scorpions have always freaked me out. Yeah, I'll go with scorpions.

**Fred:** *That's a good choice! What hobbies do you have?*

# AT YOUR SERVICE

By Fred Colantonio

Check out the latest at **Glad Cleaners**. They are workers and there is a special going on right now. Let us wash, dry & fold your laundry at \$2.45 per lb (10 lbs minimum). This includes shorts, t-shirts - pajamas, socks, banks, pants, towels, bedsheets . rugs (bathroom and shower liners. Stop in at Glad Cleaners, 6412 N. Central Avenue in Chicago. Call them at 773.631.1800 today.

\*\*\*\*\*

For all your sports cards, gaming cards, autograph and supplies for your collection, stop in at **Elite Sports Cards** located at 2028 W. Montrose Avenue in Chicago. The phone number is 1.773.784.1396....you can email them at elitesports92974@gmail and the website is www.elitesports-cards.net. Stop in and Ronnie Holloway for how much your cards and collectables will be worth.

\*\*\*\*\*

**UPS Store**, 301 W. Grand Ave in Chicago, you can give them call at 312.828.0505. Stop in and get all your shipping and mailing service needs today. They offer variety of service for your one-stop solution, including mailbox, printing, mailing, packing, shipping and more out standing service.

They are in awesome area of River North in Chicago at the corner of Grand Avenue and Franklin Street. Hours from Monday thru Friday 7am to 9pm, Saturday 8:30am to 5:30pm and Sunday 10am to 4pm. Stop in and say hello to everyone and George.

\*\*\*\*\*

**My Pet Parlor**, 5502 1/2 W. Devon Ave, Chicago, 60646. Phone number 1.224.563.9099. Call to make appointment between 10:00 am to 5:00 pm. Monday, Tuesday, Thursday, Friday and Saturday. Closed Wednesday and Sunday. All pet grooming by appointment only. Call Nicole Scherrer, Holistic Pet Groomer, her professional staff members will help serve you.

Prices varies by breed and specific grooming request. Nail trim \$20.00; Nail Dremel \$25.00; Ear Cleaning & Plucking \$15.00; Anal expression, Teeth brushing \$12.00; Clean shaven feet \$10.00. These prices are subject to change

They use all natural shampoos and products. Appointments usually take hour to hour and half depending on Pets Health and condition of coat.

\*\*\*\*\*

All work guaranteed. We sell LCD & DLP lamps - we install & set-up TV's antenna installations in home service available. Visa and Master Card accepted. Over 45 years service at the same location. Call **Amlin T.V./Video Sales & Service** for more information at 1.708.452.7487.

\*\*\*\*\*

**Lincolnwood Animal Hospital** is your family veterinarian for all your

pet care needs, near the corner of Cicero Ave and Devon Ave, two buildings North of Chicago. They love cats, dogs, and pocket pets such as guinea pigs, hamsters, rabbits, ferrets.

They provide a wide spectrum of veterinary services with experience and excellence. They appointment time is very flexible to accommodate your busy schedule.

Call them 1.773.478.7070 or 1.847.677.7070. They will gladly present you an itemized treatment plan and its estimated cost for your informed decision making. There is a free parking lot on the hospital front.

\*\*\*\*\*

**Lakeview Ace Hardware**, 3911 N. Lincoln Ave, Chicago 60613. Phone number 1.773.281.1777. Store Hours Mon-Sat 8:00 am to 5:00pm Sun 9:00 am to 5:00 pm.

Store services include the following: Glass cutting, acrylic sheet cutting, glass repair, in-store lock: servicing, key cutting, gift cards, screen repair, paint color matching, Propane refill or exchange, sharpening knives, rental-carpet cleaning.

Store department include the following: Hard and power tools, electrical, cleaning supplies, lawn and garden, paint and sundries, plumbing and hardware.

Stop in and having the pleasure of meeting Joe Lomanto owner, Mike Slomski manager.

\*\*\*\*\*

**Mortar Men** they offer complete Masonry Restoration in tuckpointing, Power Washing, Brickwork/Stonework, Shelf Angle Repair, Window Caulking, Glass Block, Concrete Restoration. For Free Estimates Give Bob Zydlo At 1.847.274.2492 Or Email Him At zippyzydlo@yahoo.com. Mortar Men Are Fully Licensed & Insured.

\*\*\*\*\*

Custom appeal is **JohnnyDTees** specialty! Perfect for non-profit organization, sport teams/special events, school/company uniforms, spiritwear/fundraisers. Perfect logo's. they produce customized garments for your business and your personal needs. They will print company logo's on t-shirts, sweatshirts and more. Get free quote today! Contact Johnny at 847.265.7550 or at john@johnnyDtees.com JohnnyDTees is located in Lake Villa, Illinois.

\*\*\*\*\*

**Rayco Printing Services** is 'your neighborhood printing specialist' for all types of business printing.

Business Cards • Letterheads • Flyers • Banners • Brochures  
Car Magnets • Envelopes • Postcards • Labels • Signs  
NCR Forms • Stamps • Newsletters • Menus

Rayco Printing, 6025 N. Cicero Avenue, Chicago, Illinois 60646  
1.773.777.6600 www.raycoprinting.net

## COLLINS TO JOYCE continued...

**Bill:** I'm going to sound kind of boring here, but I love time with my kids and 9 grandkids. Most of them live nearby, and the ones that don't we try to see as often as we can. I enjoy NASCAR, the NFL and the hometown Bears, I love to fish, and I'm a piano player as well. I'm blessed with the ability to play just about anything by ear, so if we ever meet in a piano bar, just give me 10 minutes and we'll OWN the place!

**Fred:** Wow... I would have never guessed THAT! Just a few more... three words that describe you best?

**Bill:** Geez, you should ask my wife this. I would say kind, goal-driven and relentless. We'll go with those.

**Fred:** What's your proudest personal achievement?

**Bill:** Sherri and I talk about this a lot, and we both agree that raising three amazing, productive sons that are now being positively productive in this world is probably the best personal achievement each of us has ever done. It doesn't always work out the way with your kids, but it sure has for us.

**Fred:** What are your plans for the future?

**Bill:** Well, my business partners and I own a digital training company that uses short videos to train people in sports in a way that they can control themselves; the company is called ISBI 360; you can easily check it out online, but hundreds of students later, it's a well-known entity in the world of sports sales. I'm officially the Chief Learning Officer, but I also am involved in business development and a few other tasks. I'll still be speaking at conferences on things like effective sales techniques, positive mental health, and a few other topics. And who knows? I may start a TikTok career demonstrating products online. I'm so intrigued by that side of what's happening in e-commerce!

**Fred:** Well, I didn't expect THAT! How can people reach out to you today?

**Bill:** My email is bill@the800poundgorilla.com; you can reach out to me there or send me a note on LinkedIn. You can usually find me there.

**Fred:** Our guest has been Bill Guertin ("13"), and this is Fred Colantonio saying so long until next time.

# WHERE TO PICK UP COPIES OF Chicago Sports Journal

<u>CHICAGO</u>	<b>Wintrust Bank - Gladstone Park</b> 6336 N. Milwaukee Ave. Chicago, Illinois 60646 773-467-2099	8858 Burlington Ave Brookfield, Illinois	<u>GOLF</u>	Norridge, Illinois 60706 708-452-7487
<b>Morgan Cafe</b> Morgan St / Adams St Chicago, Illinois	<b>Veterans Square</b> 4849 N. Milwaukee Ave. Chicago, Illinois	<b>Metra Train Station</b> Black Box Outside 8858 Burlington Ave Brookfield, Illinois	<b>Metra Train Station</b> 1 Overlook Drive Golf, Illinois 60029 Inside The Station	<u>NORTHBROOK</u>
<b>IREpair Service</b> 6348 N. Cicero Avenue Chicago, Illinois 60646	<b>The Forum Office Building</b> 4200 W. Peterson Avenue Chicago, Illinois 60646	<u>DEERFIELD</u>	<u>LAKE FOREST</u>	<b>Metra Train Station</b> 1401 Shermer Road Northbrook, Illinois Inside The Station Gray Box Outside Station
<b>First Nations Bank</b> 7757 W. Devon Ave (Canfield Ave) Chicago, Illinois	<b>Lakeview Hardware</b> 3911 N. Lincoln Ave Chicago, Illinois	<b>Metra Train Station</b> Blue Box Outside Lake-Cook Road Inside Station	<b>Metra Train Station</b> 911 S. Telegraph Road Lake Forest, Illinois	<u>PARK RIDGE</u>
<b>Montrose Deli</b> 5411 W. Montrose Avenue Chicago, Illinois 60641 773.725.6123	<b>UPS Store</b> 623 W. Lake St Chicago, Illinois P-312.964.5100 F-312.964.5106 301 W. Grand Ave Chicago, Illinois 60654 312-828-0505	<b>Metra Train Station</b> Inside Station 860 Deerfield Road Deerfield, Illinois	<u>LAKE VILLA</u>	<b>Metra Train Station</b> 100 S. Summit Ave Park Ridge, Illinois Blue Box Outside
<b>Rande's Food Store</b> 4319 N. Milwaukee Avenue Chicago, Illinois 773.685.5846	<b>Gene Sausage</b> 4750 N. Lincoln Ave Chicago, Illinois	<b>Metra Train Station</b> Inside Station 860 Deerfield Road Deerfield, Illinois	<b>Johnny D Tees LLC</b> 216 Lake Avenue Lake Villa, Illinois 60046	<b>7-Eleven</b> Northwest Highway & Oakton Park ridge, Illinois
<b>Quick Food Mart</b> Milwaukee Avenue/Kildare Avenue Chicago, Illinois	<b>Chicago Public Library</b> Sulzar Branch 4450 N. Lincoln Ave 60625 Jefferson Park Branch 5363 W. Lawrence Ave 60630 Independence Branch 4024 N. Elston Ave 60618 Roden Branch 6083 N. Northwest Highway 60631 Edgebrook Branch 5331 W. Devon Avenue 60646 312-774-8313	<u>EDISON PARK</u>	<b>Village of Lincolnwood</b> 6900 Lincoln Ave Lincolnwood, Illinois 60712	<b>City of Park Ridge</b> 505 Butler Place Park Ridge, Illinois 60060
<b>Potash Grocery</b> 875 N. State Street Chicago, Illinois	<b>Shell Convenient Center</b> NW Highway & Barrington Rd Barrington, Illinois	<b>Metra Train Station</b> 6730 N. Olmsted Ave Chicago, IL	<b>Lincolnwood Animal Hospital</b> 6431 N. Cicero Avenue Lincolnwood, Illinois 60712 773.478.7070 • 847.677.7070	<u>RIVER GROVE</u>
<b>City News Café</b> 4018 N. Cicero Ave Chicago, IL 60641 773.545.7377	<b>Barrington Citgo</b> Hough Street / Washington Barrington, Illinois	<u>ELMHURST</u>	<b>Walgreens</b> Licoln Avenue/Pratt Ave. Lincolnwood, Illinois	<b>Village of River Grove</b> 2621 N. Thatcher Avenue River Grove, Illinois 60171
<b>Walgreens</b> Peterson Ave/Lincoln Ave Montrose Ave/Kedzie Ave Adams Street & Wells St Chicago, Illinois	<b>Subway</b> Hough Street / Washington Barrington, Illinois	7-11 155 E. First Street	<u>LOMBARD</u>	<b>Metra Train Station</b> Thatcher Ave River Grove, Illinois
<b>Elite Sports Cards</b> 2028 W. Montrose Avenue Chicago, Illinois 60618 773.784.1396	<b>Metra Train Station</b> 201 Spring Street Barrington, Illinois	<b>Metra Station</b> 128 W. First Street	<b>Dunkin Donuts</b> East St. Charles Road and Main Street	<u>RIVER FOREST</u>
<b>Rayco Printing</b> 6025 N. Cicero Aenu Chicago, Illinois 60646 1.773.777.6600	<b>Bartlett Village Hall</b> 228 S. Main Street Bartlett, Illinois	<u>ELMWOOD PARK</u>	<b>B/P Convenience Center</b> East St. Charles Road and Main Street	<b>Frank's Deli</b> 7971 Lake Street River Forest, Illinois
<b>Happy Foods</b> 6415 N. Central Ave Chicago, IL 60646 1.773.774.4466	<b>Metra Train Station</b> 228 S. Main Street Bartlett, Illinois	<b>Byline Bank</b> 7455 Grand Ave Elmwood Park, Illinois 60707	<u>MORTON GROVE</u>	<u>ROSELLE</u>
<b>B/P Convenience Store</b> California Ave & Peterson Ave Chicago, Illinois	<b>Metra Train Station</b> 201 Spring Street Barrington, Illinois	<b>Elmwood Park Park &amp; Recreation</b> 2 Conti Parkway Elmwood Park, Illinois 60707	<b>Morton Grove Food Mart</b> 5900 Lincoln avenue Morton Grove, Illinois 60053 847-965-3810	<b>Metra Train Station</b> Inside Station Rose D E. Blue Box Outside Roselle, Illinois
<b>Shell Convenience Store</b> Peterson Ave/Western Ave Montrose Ave / Austin Ave Chicago, Illinois	<u>BARTLETT</u>	<b>Elmwood Park Library</b> 1 Coni Parkway Elmwood Park, Illinois 708.453.7645	<b>Metra Train Station</b> 8501 Lehigh Road Morton Grove, Illinois	<u>ROSEMONT</u>
<b>7-11 Food Stores</b> Pulaski Road/Addison Stree Chicago, Illinois	<b>Bartlett Citgo</b> Hough Street / Washington Barrington, Illinois	<b>Village of Elmwood Park</b> 11 W. Conti Pkwy Elmwood Park, Illinois	<u>MOUNT PROSPECT</u>	<b>Rosemont Liquors</b> 9515 W. Higgins Road Rosemont, Illinois
<b>The Chocolate Shoppe Ice Cream</b> 5337 W. Devon Ave Chicago, Illinois 60646 773-763-9778	<b>Metra Train Station</b> 201 Spring Street Barrington, Illinois	<b>Metra Train Station</b> 7500 W. Marwood Ave Elmwood Park, Illinois	<b>Metra Station</b> 13 E. Northwest Hwy (at Main Street)	<u>SKOKIE</u>
<b>Glad Cleaners, Inc.</b> 6412 N. Central Ave Chicago, Illinois 60646 773-631-1800 www.gladcleaners.com	<b>Metra Train Station</b> 120 E. Railroad Ave Bartlett, Illinois 60103 Inside Station Blue Box Outside	<b>Shell Convenient Center</b> 75th & Grand Ave Elmwood Park, Illinois	<u>NILES</u>	<b>North Shore Community Bank</b> 7800 Lincoln Avenue Skokie, Illinois 60077 847-933-1900
<b>Wintrust Bank - Sauganash</b> 4343 W. Peterson Avenue Chicago, Illinois 60646 773-545-5700	<u>BENSENVILLE</u>	<b>Village of Franklin Park</b> 9500 Belmont Avenue Franklin Park, Illinois 60131	<b>Kappy's Restaurant</b> Village Plaza Harlem & Dempster Niles, Illinois	<b>C3 Coffee Bar</b> 5421 W. Touhy Avenue Skokie, Illinois 60077 847.824.7501
	<b>Metra Train Station</b> Outside Green Box Inside The Station 110 W. Main St., Bensenville, Illinois	<b>Metra Train Station</b> 3212 25th Ave (Belmont) Franklin Park, Illinois	<b>E Z Pantry</b> 8208 W. Oakton Street Niles, Illinois	<u>VILLA PARK</u>
	<u>BROOKFIELD</u>	<u>GLENVIEW</u>	<b>Niles Pantry</b> Oakton St / Waukegan Rd Niles, Illinois	<b>Metra Train Station</b> 349 N. Ardmore Avenue Villa Park, Illinois
	<b>Loca Moca Cafe</b> Inside Metra Train Station	<b>Metra Train Station</b> 1116 Depot Street Glenview, Illinois	<b>Village of Niles</b> 1000 Civic Center Drive Niles, Illinois 60714	<u>WOOD DALE</u>
		<b>Metra Train Station</b> Inside Train Station Koffeelicious Shop Glen of North Glenview 3000 Old Willow Road Glenview, Illinois 60025	<b>Niles Fitness Center</b> 987 Civic Center Drive Niles, Illinois 60714 1.847.588.8400	<b>Metra Train Station</b> Inside Station 1999 W. Division Street Wood Dale, Illinois Egg House 200 E. Irving Park Road Wood Dale, Illinois 60101

## PET OWNERS CHECKLIST FOR PET TRAVEL

Pet Travel to a foreign country can be complex and time-consuming. Before you start the process, you will need to know the following: the type of animal traveling, the destination country, the date of departure from the United States, and whether or not the pet will be traveling alone, as cargo, or with a person in the cabin of the plane.

Work with the pet's veterinarian to determine the destination country's requirements, including any necessary vaccinations, tests, or treatments. We recommend creating a schedule to make sure all requirements are met within the specified timeframe.

Every country has its own set of health requirements for pets that may require your pet to get a microchip, specific vaccinations, or undergo certain tests. The USDA requirements pages provide essential information for civilians, military service members, brokers, pet shipping companies, and accredited veterinarians.

See the USDA website for the Pet Owner Worksheet for Preparing Visit with Accredited Veterinarian to Complete Health Certificate



### How do I Get My Pet's Health Certificate Endorsed by USDA?

If the destination country requires a USDA-endorsed (counter-signed and embossed/stamped) health certificate, work with your accredited veterinarian to complete, sign, and date the health certificate. The accredited veterinarian should submit the certificate to the USDA Endorsement Office in the Veterinary Export Health Certification System (VEHCS) on your behalf or provide the paperwork to you to submit to the USDA Endorsement Office.

### When can I travel with my Pet?

Once the pet's health certificate has been issued by a USDA Accredited Veterinarian and endorsed by USDA (when required), finish any outstanding requirements.

Some countries allow treatments to be completed after endorsement.

For example, tapeworm treatment for dogs traveling to Finland, Ireland, Norway, UK and Malta.

Some countries require consulate approval or pre-notification.

Airlines may have different or additional requirements. Check with your airline to determine what requirements they may have, if any.

Be sure all the required paperwork is completed correctly, and the health certificate(s) are endorsed (if needed). The original signed or endorsed paperwork must accompany your pet during travel. Electronic versions of documents will not be accepted by officials of the destination country.

**You are now ready to travel with your pet!**



Dr. Roy Young  
Young R. Kwak, DVM, Ph. D.

## LINCOLNWOOD ANIMAL HOSPITAL

6431 North Cicero Avenue  
Lincolnwood, IL 60712  
(Devon & Cicero)

**(773) 478-7070 • (847) 677-7070**  
Appointment & Emergency

*Your trusted pet care service provider for medical & surgical, laboratory & imaging services, healthy pets & happy pet parents.*



Holistic Grooming

**Nicole Scherrer**  
*Professional Groomer*

**224-563-9099**

Please Call for an appointment

**MyPetParlor.com**

**5502 1/2 W. Devon Ave. Chicago IL 60646**

# Elite Sports



**Buy ♦ Sell ♦ Trade**

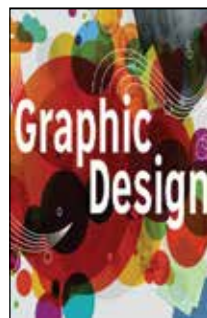
- ♦ Sportscards
- ♦ Memorabilia
- ♦ Custom Framing
- ♦ Gaming Cards

2028 W Montrose Ave. ♦ Chicago, IL 60618  
 773-784-1396 ♦ elitesports9274@aol.com

# RAYCO

*Printing Services*

*"Your Neighborhood Printing Specialist"*



- Business Cards
- Flyers
- Banners
- Letterhead
- Brochures
- Car Magnets
- Envelopes
- Postcards
- Signs
- NCR Forms
- Labels
- Stamps

**6025 N. CICERO AVE, CHICAGO**



**773-777-6600**



**www.raycoprinting.net**